Members Meeting & FALL WORKSHOP

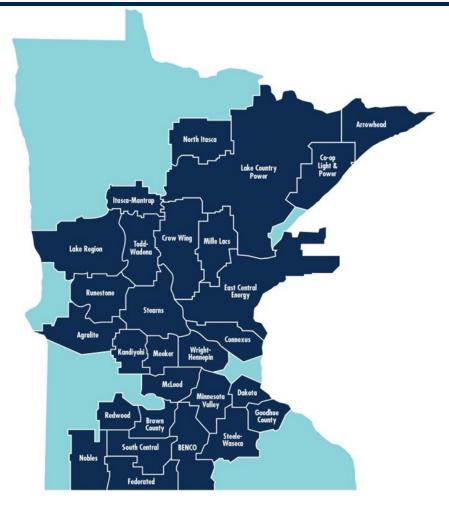
Oct. 25-26 | St. Louis

Hosted by Ameren Missouri and Ameren Illinois



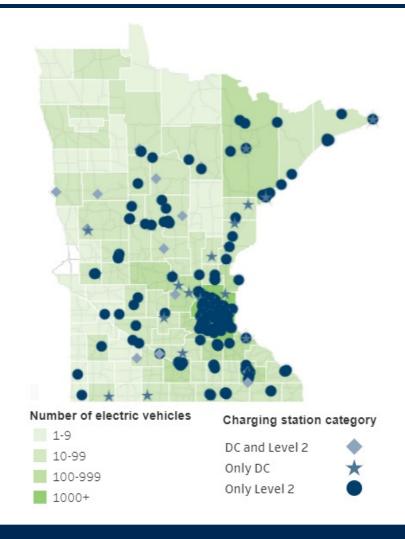
Rodney De Fouw SECC Fall Workshop Oct 25, 2022

Great River Energy



- 28-member/owner utilities
- **700,000** members
- ▶ 1.7 million people
- 92,000 miles of distribution lines
- Average of 7.7 members per mile of line
- 5,000 EVs (~27,000 in MN)

Minnesota's EV scene





Winter



#1 Priority = Safety





Great River Energy Aerial View







Identified a need

- Information for EV first responders is currently scant
- Several false perceptions amongst first responders and the general public about
 - EV safety
 - Fire risk
- First responder EV safety training could save a life and will make the areas we serve safer for EV drivers

- Identified a training provider SASCS
- Created a program to sponsor these events for our member owner utilities



- GRE funds the training, and the distribution cooperative
 - takes care of the rest
 - Location/Time
 - Outreach
 - Event Staffing



The first responder electric vehicle (EV) safety training program is an offering to provide each member cooperative with an opportunity to host a first responders EV safety training in their cooperative service area in 2022 (up to \$1,000 per

Goals of the first responders EV safety training program

- Nurture a safer EV environment for EV drivers
- 2. Engage with first responders to help them mitigate the hazards involved with electric transportation accidents while eliminating false perceptions around the safety of EVs when damaged.
- 3. Expose first responders to EV technology
- 4. Capture marketing/PR benefits from helping these organizations enhance their knowledge about current EV crash response safety while keeping the members who drive electric in our communities safe.

The courses will be taught by staff of Safety and Security Consultation Specialists, LLC (SASCS), a first responder training company based out of southern Minnesota. In the past 10 years, SASCS has grown to become one of the largest fire training companies in Minnesota. It carries Minnesota Board of Firefighter Training and Education approval and all our

Safety & Security Consultation Specialists

22838 West County Line Road

Electric Vehicle Emergency Response

COURSE DESCRIPTION: EV Emergency Response

TEXT AND REFERENCES: NEPA EV Response website

NFPA - Emergency Response Guides for Alternative Fuel Vehicles

- EV Vehicle Construction
- ►EV Emergency Response
- ► Dispelling EV Myths

Topics Covered:

- . EV numbers and EV Manufacturers
- EV History EV Basic Components
 - High Voltage Battery Low Voltage Battery

 - High Voltage Cables Charging Port and Connectors
- Regenerative Braking



- Dec. 13, 2021 our first training event was held
 - Arrowhead Cooperative Electric
 - 33 first responders





- Event feedback was very positive
- Posted on social media
- An article was written for our GREnews



First responders get firsthand EV safety training

January 19, 2022

Access to, and demand for, electric vehicles (EV) continues to increase as more states implement transportation standards to reduce their greenhouse gas emissions and with growing consumer interest in driving electric.

Minnesota is working to become the Midwestern leader for plug-in EV use and recently adopted clean car standards with a goal for 20% of all passenger vehicles in the state to be electric by 2030. There were nearly 7,000 EV registrations in the state in 2018. That number, the Minnesota Department of Transportation estimates, jumped to 20,000 in 2021 with 61% being fully electric and 39% plug-in hybrids.



Developed additional materials and event guides

First Responders EV Safety Training Event Checklist and Info Sheet

Checklist

- Coordination and confirmation with SASCS/Jack on event time, date and location
- Outreach and coordination with local first responder organizations

EV education overview sheet for distribution to attendees at event – also posted to Member Owner EV info list linked here for distribution to attendees at event

Social media / promotion coordination (internal at your co-op and with GRE)
Photos/photo release

Event Survey

Event staffing — (typical 30-40 attendee event needs are 3-4 co-op/GRI greet attendees, provide training utility intro and answer general EV te and generally manage attendee needs during the training.)
Please ensure your GRE member strategist is aware of the date for yo

Coordinating EVs for display at events

O GRE Fleet Vehicles (please work with your assigned GRE members)

- o GRE Fleet Venicles (please work with your assigned GRE mei your event)
 - Pacifica Hybrid
 - Chevy Bolt
- o Neighbor Co-op EVs
- o Member EV Drivers
- Local Dealerships

EVSE (Charger) displays

 Level 2 Mock charger provided by GRE (Jack/SASCS has this sh responder events but it is always good to confirm with SASCS.)



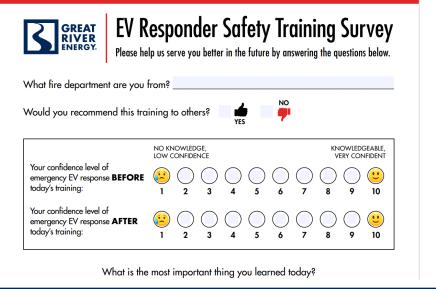
LEARN MORE ABOUT:

- Types of electric vehicles
- ▶ Electric vehicle crash & fire response
- Shutting down/disabling an EV
- Emergency responder safety
- Dispelling EV response myth



DATE: JANUARY 18, 2022 TIME: 7:00 – 8:30 PM LOCATION:







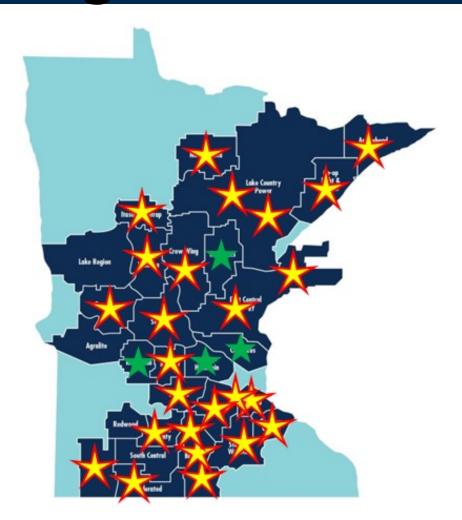
- Word spread faster than we expected
- Social media feedback was great













= Completed Event



= Scheduled Event

Results To Date

- 25 events across 20 different co-ops
- 1,219 first responders received training
- 208 different fire and police departments
- 4 more events scheduled





Additional benefits

- Dispelled EV safety myths
- Spread general EV knowledge



ENERGY WISE

for your Home



It costs about \$40 per month in electricity to charge an EV compared to gas costs of \$100 per month for a car with an internal combustion engine.

ELECTRIC VEHICLES

How much does it cost to drive an EV?

On average, EVs get 3 miles per kilowatt-hour (kWh), which is equivalent to 100 miles per gallon (mpg) in a gas-powered car. This means if you drive 1,000 miles per month (12,000 miles a year), you use about 333 kWh of electricity. The average electricity cost in the U.S. is \$0.12/kWh (about the same in Minnesota, too) so your electricity costs for driving are about \$40 a month. If you enroll in your cooperative's off-peak program, you could cut that cost in half.

Type of vehicle	Mileage/month	Cost/gallon of gas Cost/kWh of electricity	MPG miles per gallon/ Miles per kWh	Gallons/month kWhs/month	Monthly costs
Internal Combustion	1,000	\$2.50	25/mpg	40 gallons	\$100
Internal Combustion	1,000	\$2.50	10/mpg	100 gallons	\$250
Electric Vehicle	1,000	\$0.12/kWh	3/miles per kWh	333 kWh	\$40
Electric Vehicle (charged off peak)	1,000	\$0.07/kWh	3/miles per kWh	333 kWh	\$24

- Most attendees would not have come to an EV event
- All left with some great safety information on how to respond to incidents involving EVs
- Awareness vs. familiarity





Thank you



Rodney De Fouw, LC, CKAE
Member Electrification Strategist
Great River Energy
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rdefouw@grenergy.com

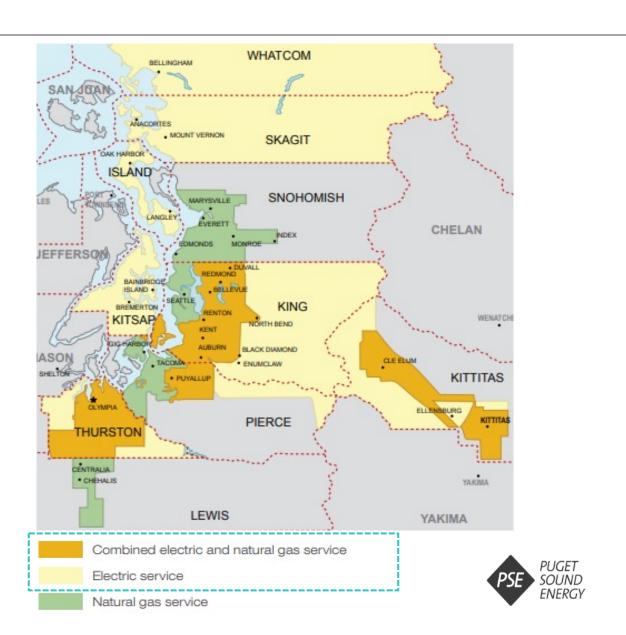
Gearing Up the Grid for Electric Transportation - SECC

Ensuring Equitable Distribution of Benefits



Puget Sound Energy (PSE) at a glance

- Washington's largest natural gas and electric utility, serving 1.2 million electric customers & nearly 900K gas customers over 6,000 square miles
- 3,100+ employees live and work in the communities they serve
- Investor-owned utility regulated by Washington Utilities and Transportation Commission (WUTC)



PSE's strategic framework for electrifying transportation

PSE is committed to carbon reduction and supporting the growth of electric transportation in our region by making it easier for drivers to charge their EVs at home, at work and in public. The **Transportation Electrification Plan** (TEP) provides a 5-year strategic framework for electric vehicle products and services that builds on current programs.



Drive market transformation and support the transition to a cleaner energy future



Remove barriers & create TE benefits for underserved customers



Fill charging infrastructure gaps



Plan for and manage electric loads





In 2019, PSE launched its equity-focused Up & Go Electric pilots

PSE co-hosted an **electric mobility ideation workshop** with a community partner to solicit community input on which EV pilot project use cases would be the most impactful.

Resulting in 4 project types with 8 separate community-based service providers:

- Low-income weatherization service providers
- Tribal transportation
- Community car shares
- Electric school bus for a Head Start





PSE's transportation electrification programs are split into two phases

Phase I Engagement occurred: Q3-Q4 2021

Phase II

Engagement occurred: Q1-Q3 2022

PROGRAMS

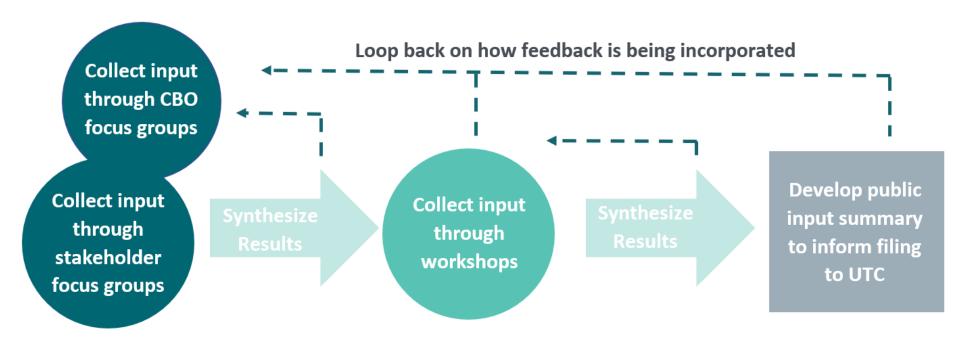
- Education + outreach
- Fleet-Commercial
- Multi-family residential

- New + innovative
- Single family residential
- Public
- Workplace
- Alternative technology demo



Community engagement process

From August 2021 through October 2022, PSE has engaged community based organizations, government agencies, tribal entities and residents from Highly Impacted Communities and Vulnerable Populations through interviews, focus groups, workshops, and surveys to hear directly from them what would be most beneficial as PSE develops EV charging programs and services.





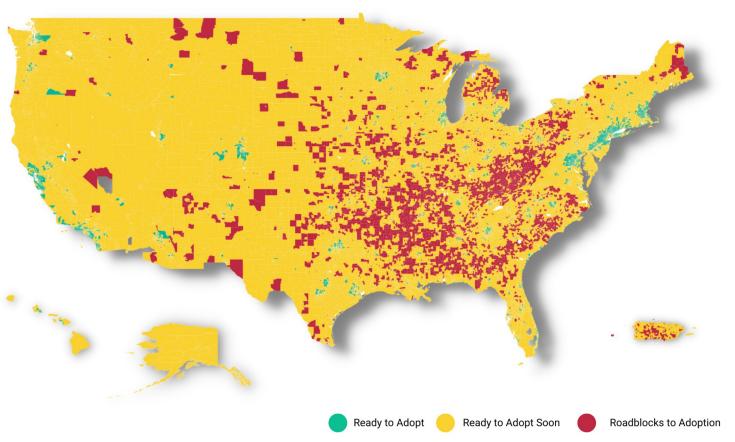
Thank you!

Heather Mulligan
Manager Customer Clean Energy Solutions
Puget Sound Energy
Heather.Mulligan@pse.com



EV adoption modeling helps utilities meet customers where they are on the adoption curve & plan for the future.

BlastPoint



- 1 Understand demand within your region now and in the years ahead
- 2 Target customers with the most effective offers & messaging to promote adoption
- 3 Identify areas for targeted equity partnerships & initiatives



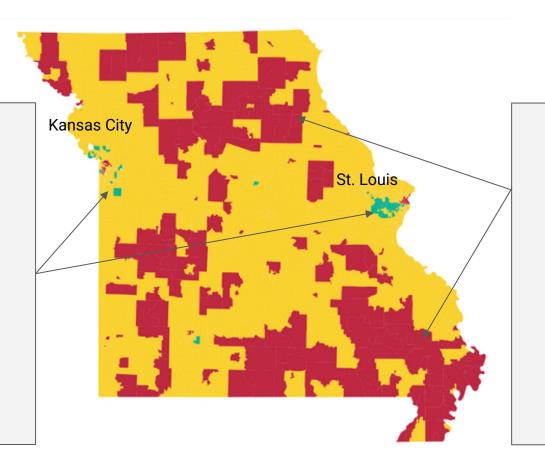
EV Adoption Model Overview: Significant Data Factors



Missouri

Growth Predictors

- Higher income
- Higher home values
- More single-family, resident-owned housing
- Working from home
- More management & "white collar" professions; higher educational attainment

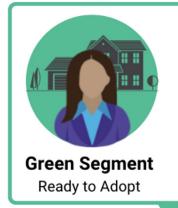


Roadblock Predictors

- Lower income
- Lower home values
- Lower educational attainment
- More renter-occupied housing
- More senior citizens
- Few, if any, public chargers nearby

EV Model Overview: Green, Yellow & Red Tracts





- Higher income
- · Most are married
- Live in single-family homes with a garage/driveway
- Most are homeowners
- College & graduate degrees
- Own 2 or more vehicles



Red Segment

Roadblocks to Adoption

- Lower income
- · Many are single
- Many live in remote rural areas or in dense urban areas with limited charging opportunities
- More renters
- High School degrees
- · Own fewer vehicles

Our model identified three Census Tract-based segments across the US defined by specific demographic characteristics.

High Propensity



Yellow Segment Ready to Adopt Soon

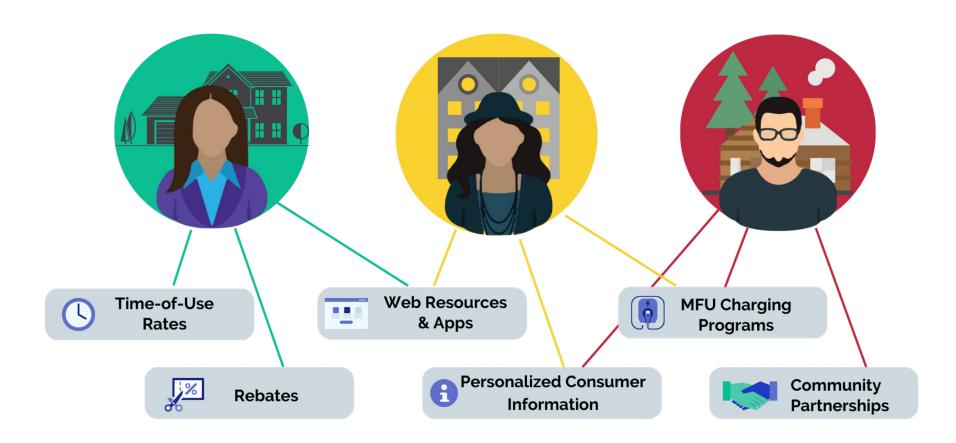
- Middle Income
- Some married, some single
- Many live in single-family homes with more limited private parking options or MFUs
- Some own, some rent their homes
- Range of educational attainment
- Own 1-2 vehicles

Low Propensity



Customer Targeting Based on EV Segments

EV adoption segments show utilities which programs are most relevant for specific customers in order to boost enrollment in EV-related programs, build new programs that will help more customers adopt, and create meaningful community partnerships to support charging equity.



Actionable EV Adoption Insights: Case Studies



Boost Enrollment in EV Incentives



DLC increased customer engagement with EV content up to 500%, enrollment in their EV rebate program by 55%, and enrollment in their Whole Home rate by 98% after targeting their Green EV segment.

Find Partners to Grow Charging Infrastructure



ATCO, a large Canadian energy company, identified commercial customers who would be good partners for EV charging installation.

Launch New EV Programs & Products



A large automaker is utilizing BlastPoint's adoption model to plan a new plugshare program in specific regions of the US.



The EV Tipping Point and the Jones Effect





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Itron Ev Solutions 2

The Utility Grid and Residential EV Introduction





Detect

- Awareness
- AMI
 Disaggregation
- ConsumerEngagement
- Planning







Monitor

- EV Telematics
- Behavior EV Management Programs
- Grid Planning







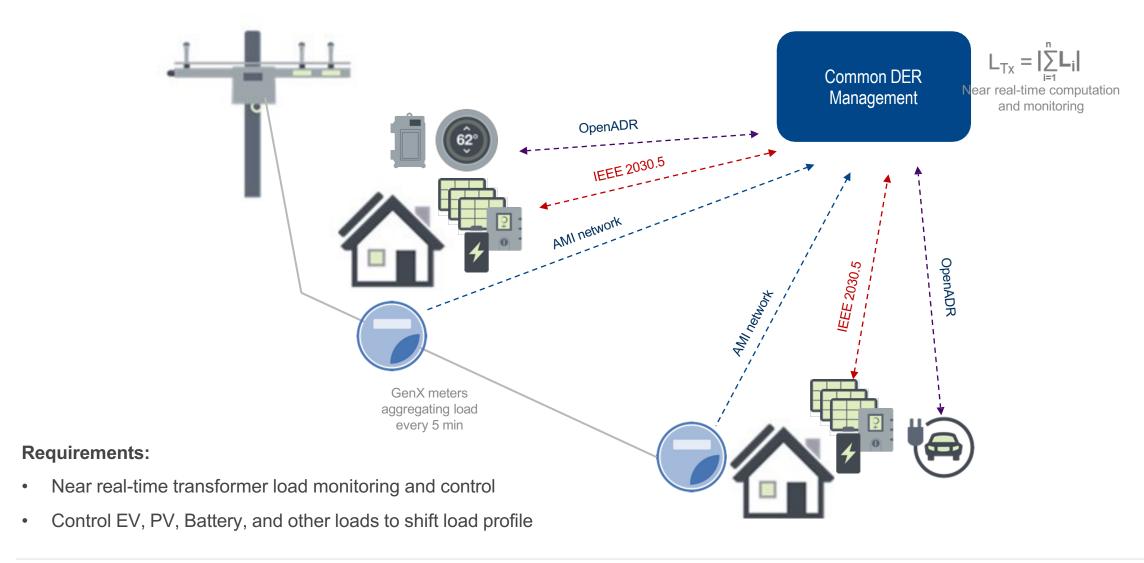


Manage

- Active EV Charging Management
- DER Firming
- TransformerProtection
- Grid Balancing

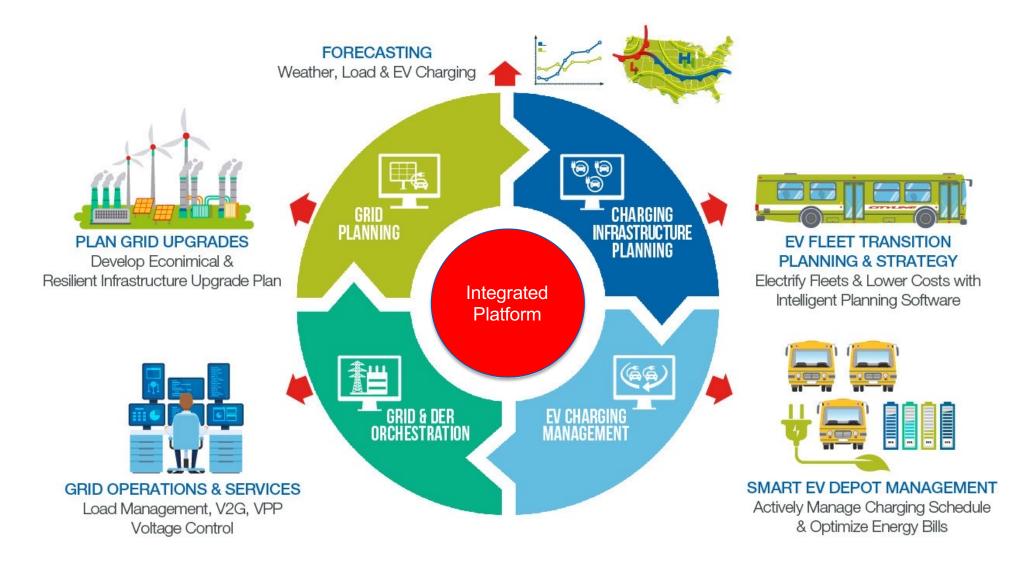


Residential EV, DERs and Transformer Protection





An Integrated Platform for the Energy & Transportation Ecosystem



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Itron Ev Solutions 5

Thank You



Electric Transportation Update

October 2022



Electric Transportation Hot Topics

- Charging Infrastructure
 - NEVI Funding
 - Utility Programs
- Electricity Rates
- Vehicle Incentives re: Inflation Reduction Act
- Workforce Development
- Convenience Stores/Truck Stops Advocacy
- Battery Electric, CNG, and Hydrogen: Southern Company Clean Transportation Summit Jan 30 & 31, 2023

Southern Company ET At-A-Glance





Regulated ET infrastructure programs

- Community Charging
- Make-Ready
- Rebates

Infrastructure
Investment and Jobs Act



Advisory Services

System ET Effort

Fleet Electrification
 Plan

Southern Company/Volta Partnership



Advocacy

Alliance for Automotive Innovation

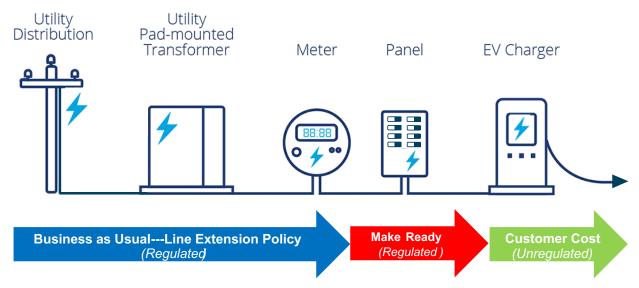
Alliance for Transportation Electrification

Zero Emission
Transportation Association

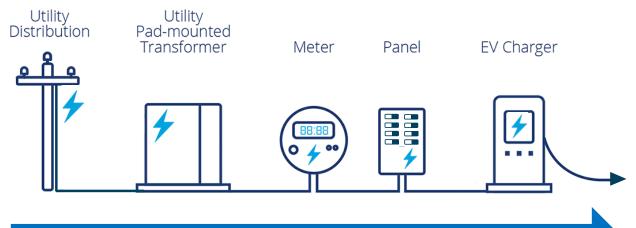
Electric Drive
Transportation Association

ET Infrastructure Ownership Models

Make Ready Offering



Utility Owned and Operated



System Make Ready Programs:

Alabama Power---ADECA supplement, business as usual

Georgia Power---2020 Make Ready program

System Own/Operate Programs:

Georgia Power Community Charger Program

Utility owned and operates all equipment including charger

Members Meeting & FALL WORKSHOP

Oct. 25-26 | St. Louis

Hosted by Ameren Missouri and Ameren Illinois

